

**CONFIDENTIAL  
FOR OUTSIDE COUNSEL ONLY**

Ston Cell System Business Forecast

Ston Cell System	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
US Sales												
# Accounts	256	2,500	3,125	3,904	4,883	6,104	7,639	9,337	11,921	14,901	18,431	22,283
# All Cities	116	3,774	4,189	4,551	5,141	5,729	6,359	7,035	7,835	8,697	9,551	10,764
# PostChemo/Gene Tx	200	77,000	92,400	110,400	133,054	159,467	191,611	229,921	275,955	331,066	397,353	476,764
Production Rates												
# Accounts		0.03	0.06	0.03	0.15	1.33	12.08	24.08	40.08	45.08	50.08	50.08
# All Cities		0.03	0.06	0.03	0.15	1.33	12.08	24.08	40.08	45.08	50.08	50.08
# PostChemo/Gene Tx		0.04	0.06	0.03	0.08	0.08	1.03	4.08	12.08	21.33	30.08	30.08
Unit Sales												
# Accounts		0	0	0	0	92	918	2,789	6,706	9,313	11,642	16,532
# All Cities		0	0	0	0	0	127	760	1,681	3,191	7,137	17,435
# PostChemo/Gene Tx		0	0	0	0	0	92	2,789	6,706	9,313	11,642	16,532
Total Units												
Gross Sales (000s)	\$1,500											
# Accounts		80	10	80	80	8299	12,789	\$1,722	\$11,921	\$16,744	\$23,283	\$39,104
# All Cities		80	10	80	80	8299	12,789	\$1,722	\$11,921	\$16,744	\$23,283	\$39,104
# PostChemo/Gene Tx		80	10	80	80	8299	12,789	\$1,722	\$11,921	\$16,744	\$23,283	\$39,104
TOTAL		80	10	80	80	8299	12,789	\$1,722	\$11,921	\$16,744	\$23,283	\$39,104
Net Sales (100s)	21	80	80	80	80	8222	\$7,175	\$29,544	\$98,412	\$206,401	\$325,469	\$390,468
Cost of Sales (000s)	254	80	01	254	254	254	254	254	254	254	254	254
Gross Margin												
Marketing & Sales	151	80	80	80	80	8167	\$5,433	\$27,765	\$79,201	\$163,056	\$260,535	\$312,334
General & Admin	80	80	80	80	80	8167	\$5,433	\$27,765	\$79,201	\$163,056	\$260,535	\$312,334
Research & Dev	101	\$1,000	\$1,000	\$1,500	\$1,500	\$1,522	\$1,522	\$1,522	\$1,522	\$1,522	\$1,522	\$1,522
Regulation	31	80	80	80	80	87	\$7,175	\$29,544	\$98,412	\$206,401	\$325,469	\$390,468
Net Product Contribution	U.S.	131,000	(31,550)	(42,350)	(42,725)	(42,813)	\$1,470	\$19,121	\$40,493	\$89,792	\$153,294	\$206,218
Net Profit	35,000	626,316										
Net Profit	35,000	641,816										
Net Profit	15,000	818,150										

Page 1 BPR002.XLS 12/16/91

Plaintiffs'  
Trial Exhibit  
79  
94-105-RRM

DEPOSITION  
EXHIBIT

5-22-95

171 entered 187

C095962

C0009596:

CONFIDENTIAL  
FOR OUTSIDE COUNSEL ONLY

Stim Cell System Business Forecast

	F190	F191	F192	F193	F194	F195	F196	F197	F198	F199	F200	F201
<b>Stim Cell System</b>												
Europe												
# Autoclaves	254	2,500	3,125	3,900	4,401	6,104	7,429	9,137	11,031	13,303	16,226	19,104
# Autoclaves	111	4,410	4,924	5,471	6,072	6,740	7,482	8,266	9,214	10,315	11,568	12,983
# PostChemo/Gen Ia	281	77,000	92,400	110,800	133,064	159,440	191,401	229,921	275,905	331,686	397,103	476,124
<b>Production Rate</b>												
# Autoclaves	0.04	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
# Autoclaves	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
# PostChemo/Gen Ia	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
<b>Unit Sales</b>												
# Autoclaves	0	0	0	0	0	0	0	0	0	0	0	0
# Autoclaves	0	0	0	0	0	0	0	0	0	0	0	0
# PostChemo/Gen Ia	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Units</b>												
# Autoclaves	0	0	0	0	0	0	0	0	0	0	0	0
# Autoclaves	0	0	0	0	0	0	0	0	0	0	0	0
# PostChemo/Gen Ia	0	0	0	0	0	0	0	0	0	0	0	0
<b>Cellpro Net &amp; Sales</b>												
Transfer price = US price X 100%												
# Autoclaves	10	10	10	10	10	10	10	10	10	10	10	10
# Autoclaves	40	40	40	40	40	40	40	40	40	40	40	40
# PostChemo/Gen Ia	40	40	40	40	40	40	40	40	40	40	40	40
<b>TOTAL</b>												
# Autoclaves	10	10	10	10	10	10	10	10	10	10	10	10
# Autoclaves	40	40	40	40	40	40	40	40	40	40	40	40
# PostChemo/Gen Ia	40	40	40	40	40	40	40	40	40	40	40	40
<b>PER UNIT COSTS</b>												
Cost of Sales	254	2,500	3,125	3,900	4,401	6,104	7,429	9,137	11,031	13,303	16,226	19,104
Cost of Sales	111	4,410	4,924	5,471	6,072	6,740	7,482	8,266	9,214	10,315	11,568	12,983
Gross Margin	143	1,090	1,203	1,430	1,729	2,464	2,947	3,871	4,817	5,988	7,660	9,121
X Gross Margin	143	1,090	1,203	1,430	1,729	2,464	2,947	3,871	4,817	5,988	7,660	9,121
Marketing & Sales	300	40	40	40	40	40	40	40	40	40	40	40
General & Admin	100	40	40	40	40	40	40	40	40	40	40	40
Research & Dev	100	40	40	40	40	40	40	40	40	40	40	40
Payroll	30	40	40	40	40	40	40	40	40	40	40	40
<b>Net Product Contribution</b>												
Europe	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)
Net B	35,000	327,459										
Net B	25,000	339,013										
Net B	15,000	334,218										

C095963



CONFIDENTIAL  
FOR OUTSIDE COUNSEL ONLY

Stem Cell System Business Forecast

Stem Cell System	Net Sales	Net Product Contribution	Net O	Scenario 1	Scenario 2	Scenario 3	Assumptions	Legal Costs to Fight	Royalty Rate (Loan)	Royalty Rate (Unit)
BT00	80	(41,550)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT01	80	(42,500)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT02	80	(44,425)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT03	80	(47,251)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT04	80	(50,076)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT05	80	(52,901)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT06	80	(55,726)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT07	80	(58,551)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT08	80	(61,376)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT09	80	(64,201)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT10	80	(67,026)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT11	80	(69,851)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT12	80	(72,676)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT13	80	(75,501)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT14	80	(78,326)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT15	80	(81,151)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT16	80	(83,976)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT17	80	(86,801)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT18	80	(89,626)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT19	80	(92,451)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT20	80	(95,276)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT21	80	(98,101)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT22	80	(100,926)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT23	80	(103,751)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT24	80	(106,576)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT25	80	(109,401)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT26	80	(112,226)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT27	80	(115,051)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT28	80	(117,876)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT29	80	(120,701)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT30	80	(123,526)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT31	80	(126,351)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT32	80	(129,176)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT33	80	(132,001)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT34	80	(134,826)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT35	80	(137,651)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT36	80	(140,476)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT37	80	(143,301)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT38	80	(146,126)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT39	80	(148,951)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT40	80	(151,776)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT41	80	(154,601)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT42	80	(157,426)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT43	80	(160,251)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT44	80	(163,076)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT45	80	(165,901)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT46	80	(168,726)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT47	80	(171,551)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT48	80	(174,376)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT49	80	(177,201)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT50	80	(180,026)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT51	80	(182,851)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT52	80	(185,676)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT53	80	(188,501)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT54	80	(191,326)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT55	80	(194,151)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT56	80	(196,976)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT57	80	(199,801)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT58	80	(202,626)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT59	80	(205,451)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT60	80	(208,276)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT61	80	(211,101)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT62	80	(213,926)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT63	80	(216,751)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT64	80	(219,576)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT65	80	(222,401)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT66	80	(225,226)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT67	80	(228,051)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT68	80	(230,876)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT69	80	(233,701)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT70	80	(236,526)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT71	80	(239,351)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT72	80	(242,176)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT73	80	(245,001)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT74	80	(247,826)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT75	80	(250,651)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT76	80	(253,476)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT77	80	(256,301)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT78	80	(259,126)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT79	80	(261,951)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT80	80	(264,776)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT81	80	(267,601)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT82	80	(270,426)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT83	80	(273,251)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT84	80	(276,076)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT85	80	(278,901)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT86	80	(281,726)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT87	80	(284,551)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT88	80	(287,376)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT89	80	(290,201)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT90	80	(293,026)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT91	80	(295,851)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT92	80	(298,676)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT93	80	(301,501)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT94	80	(304,326)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT95	80	(307,151)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT96	80	(310,976)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT97	80	(313,801)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT98	80	(316,626)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT99	80	(319,451)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT100	80	(322,276)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT101	80	(325,101)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT102	80	(327,926)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT103	80	(330,751)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT104	80	(333,576)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT105	80	(336,401)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT106	80	(339,226)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT107	80	(342,051)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT108	80	(344,876)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT109	80	(347,701)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT110	80	(350,526)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT111	80	(353,351)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT112	80	(356,176)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT113	80	(359,001)	402	352	553,427	252	528	819,953	15.0%	0.0%
BT114	80	(361,826)	402	352	553,427	252	528	819,953		